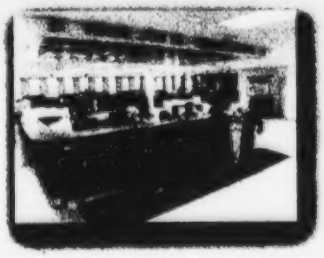
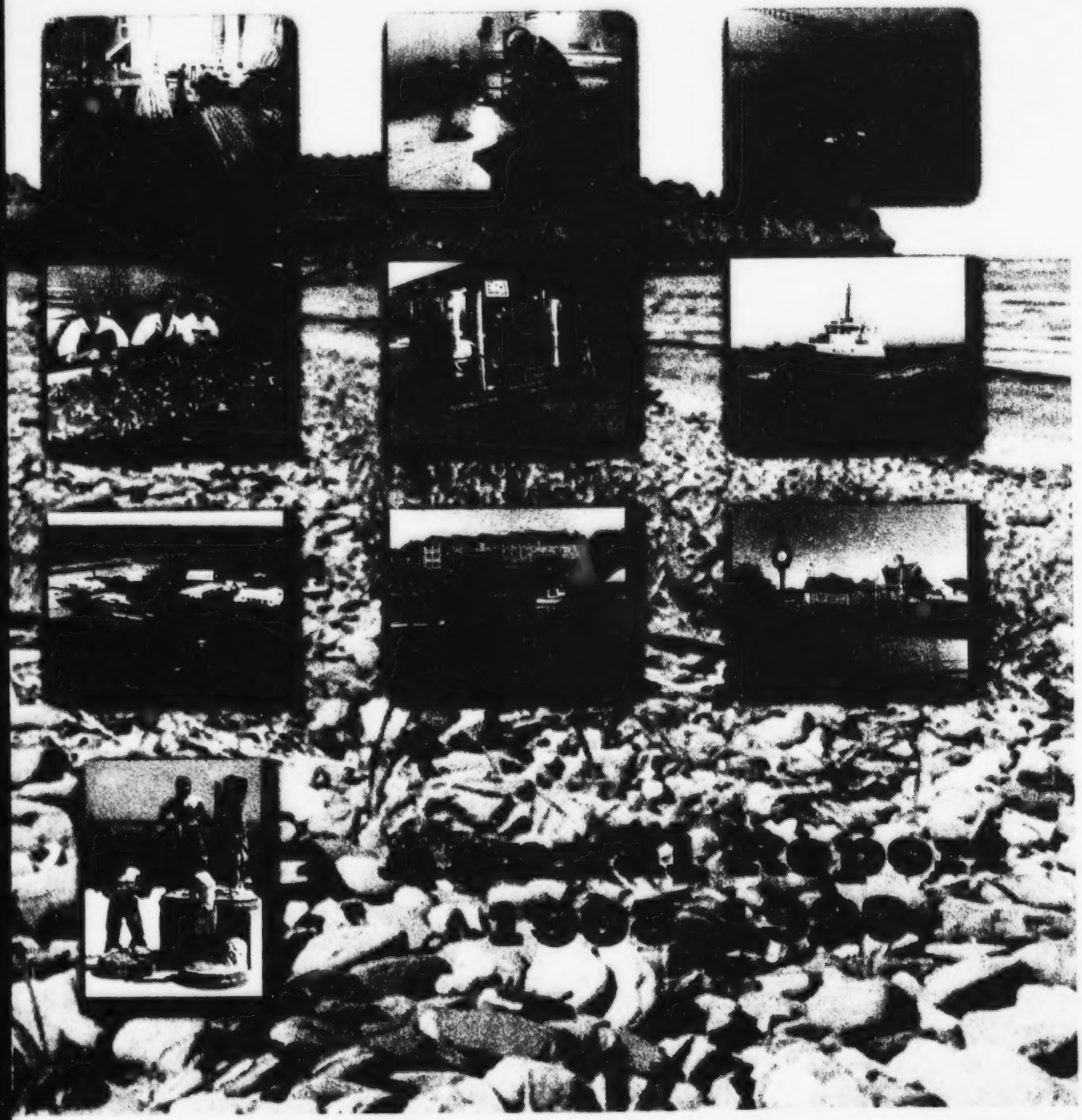
Prince Edward Island
CANADA

Department of Development





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MESSAGE FROM THE MINISTER

The Honourable Gilbert Clements
Lieutenant Governor of Prince Edward Island

May It Please Your Honour:

It is my pleasure to submit the Annual Report for the Department of Development for 1998-99.

Our Ministry is delighted to work with our private sector and community partners to create jobs and wealth in communities throughout PEI. We are proud to work in partnership with Island entrepreneurs and with Island community leaders to support projects that help our economy to grow.

I am pleased that the Access PEI initiative has been such a success and will be extended to other areas of the Province. Islanders can look forward to obtaining services at a single window.

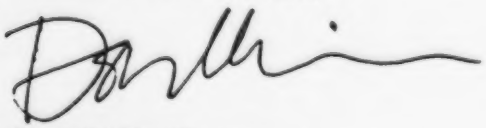
Our Department has also worked very closely with our Federal partners in co-managing agreements such as the Labour Market Development Agreement and the Regional Economic Development Agreement. We will continue to work in close partnership with our Federal counterparts to invest in projects that will benefit Islanders.

During this fiscal year, our Department accepted a major national award on behalf of the Province for the Province's website - www.gov.pe.ca. The Penton Media "Changing the Way People Play" award was presented to the Province's website. This award considered both public and private sector websites.

Our Ministry is actively pursuing potential natural gas options through the Maritimes and North East pipeline.

The Department is looking forward to working with our partners to promote and develop the economy of the Province in the new millennium.

Your Obedient Servant,



Donald MacKinnon
Minister

MESSAGE FROM THE DEPUTY MINISTER

Honourable Donald MacKinnon
PEI Department of Development
P.O. Box 2000
Charlottetown, PE
C1A 7N8

Dear Minister

It is my pleasure to submit herewith the 1998-99 Annual Report for the Department of Development.

Economic development offers the promise of jobs and wealth for Islanders. The foundations for economic development are successful businesses, a positive business climate and skilled employees. Government's role is to work as a partner with the private sector to facilitate the development of the economy. I am looking forward to working with our private sector partners to build on the base of successful Island businesses.

I am pleased to have the opportunity to work with our energetic, loyal and imaginative employees, and our business partners, to create jobs and wealth on Prince Edward Island.

Yours sincerely,

James Johnston
Deputy Minister

YEAR IN REVIEW

The Department of Development has a number of divisions that provide services to the public and support services to the department.

Finance and Administration

The Finance and Administration Division provides support services to the department for all budget and personnel issues. There are four persons who work in the division. Overall, within the Ministry, there are 57 staff consisting of 42 full-time and 15 part-time. The 1998/99 budget estimates were $7,256,700 whereas actual expenditures were $8,523,443. In addition, revenues received ($3,288,322) were more than $400,000 higher than estimated ($2,871,600).

Access PEI and Regional Service Centres

The Access PEI concept is an important tool to strengthen communities. Multi-level, single window service delivery in local communities:

- connects the community to a range of government services;
- makes government services at all levels accessible;
- facilitates successful efforts to utilize government services;
- eliminates red-tape barriers to business and social development;
- keeps people in home communities and encourages investment in those communities;
- provides a centre for community development efforts.

During the 1998/99 fiscal year, the Department of Development continued with the Summerside pilot, hired a Director to expand Access PEI to new sites, and laid plans for expansion to new service areas and new sites, including the Morell Public Library, which opened just at the end of the fiscal year. There will be nine Access PEI sites in place by the end of the 1999/2000 fiscal year.

Community and Labour Development

The primary role of the Division is coordination of a community based development process with support from a Community Development Bureau and the management of a Federal/Provincial Labour Market Development Agreement. In addition, the Division manages and delivers a variety of programs and services in support of small business, craft development, entrepreneurship, employment development and community

development. The Division also participates in related departmental policy and planning initiatives to fulfil this role. The major objectives of the Division in fulfilling this mandate included the following:

- support for community based development at the local level;
- encouragement and assistance for regional economic development initiatives;
- support for community based job creation in cooperation with local community economic development groups;
- management, administration, and coordination of Division policy and program mandates to ensure their implementation in a timely and efficient manner; and,
- assurance that the benefits of the Division's programs and services are available throughout Prince Edward Island.

Cooperation Agreement on Industrial Development

In 1995/96, the six Cooperation Agreements in the province were consolidated reducing approximately 60 program lines to eight. The new program lines provide funding for infrastructure, tourism product development, strategic opportunities, micro business development, market and trade, prospecting, training, and community economic development. The combined value of the consolidated agreement is $17,480,795 and is cost-shared 70 federal/30 provincial. The agreement expired on March 31, 1999.

Cooperation Agreement on Regional Economic Development

On January 16, 1997, the Federal Government and the Province signed a new five-year plan (1996-2001), the Canada-Prince Edward Island Agreement on Regional Economic Development. This agreement is designed to support economic development activities in the province in a wide range of strategically important areas. It also consolidates the final phases of the existing Canada/PEI Cooperation Agreement on Primary Resource Development and Planning into one entity. Several program lines were transferred from the Cooperation Agreement on Industrial Development.

Following is a brief description of the programs under the authority of the Department of Development

- Strategic Infrastructure - supports industrial, technological and informatics/software development infrastructure, such as waste water treatment facilities, three-phase power plants and information technologies.
- Tourism-Related Strategic Infrastructure - supports the development and promotion of new and economically promising types of tourism, including those that extend the

season such as "green tourism" (ie. ecological tours, Rails-to-Trails hiking, golf), soft adventures (ie. sea kayaking, snowmobiling) and special events.

- Educational Support Strategic Development - supports education and training that enhances the development of knowledge-based industries, management and entrepreneurship training and development and works to bring new technology products and services to commercial application.

- Community Economic Development - supports recently consolidated rural economic development organizations in the Province, enabling them to fulfil their mandates.

- Export Trade Development and Development Prospecting — supports new market and trade-related identification, entry and expansion for businesses in the Province.

Policy and Planning

The Policy and Planning Division provides policy and planning support, as well as computer support (including the development of computer systems) for all staff within the department.

The division is responsible for Prince Edward Island's award-winning Internet Information Centre which promotes PEI as a place to do business, a place to visit and provides information about PEI for Islanders and Internet users alike. The province's web site received a national award from Penton Media for "Changing the Way People Play". PEI was the first province in the country to provide live real audio access to the proceedings of the legislature, which enables Internet users with the appropriate hardware and software to listen to the live proceedings. PEI became the first province in Canada to provide comprehensive interactive mapping capability on the Internet.

Energy and Minerals

The Energy and Minerals Division is responsible for the development and overall implementation of energy policy for the Provincial Government. The section offers programs including the Smart Energy Management Program which distributes energy booklets, offers workshops, energy audits and energy efficiency initiatives.

Government introduced two energy-related bills in the Spring 1999 sitting of the Provincial Legislature. The *Natural Gas Distribution Act* would provide the regulatory framework for natural gas distribution in the Province.

Bill No. 35, *An Act to Amend the Oil and Natural Act* included changes to the method of assigning oil and natural gas permits and leases that will promote more diligent exploration activity for hydrocarbon resources in the province. The Bill also provided the foundation for adopting, through regulations, an up to date method of surveying and recording holders' rights

The Division also regulates and encourages the exploration for minerals and natural gas. The section issued thirteen permit renewals. An energy database is maintained which monitors the supply, demand and cost of energy and/or fuels used within the Province. The EnerPool Program continues to demonstrate the potential for energy conservation using ride-sharing transportation.

L'Année en bref

Le ministère du Développement compte un certain nombre de divisions qui s'occupent de la prestation des services à la clientèle et de l'appui au Ministère.

Administration et finances

La Division de l'administration et des finances fournit des services d'appui au Ministère en ce qui a trait aux questions de budget et de personnel. Des 57 employés du ministère, dont 42 sont à temps plein et 15, à temps partiel, quatre travaillent pour cette Division-ci. Les prévisions budgétaires pour l'exercice de 1998-1999 s'élevaient à 7 256 700 $, mais les dépenses réelles se sont élevées à 8 523 443 $. D'autre part, les revenus de 3 288 322 $ ont dépassé les prévisions de 2 871 600 $ par plus de 400 000 $.

Accès Î.-P.-É. et les Centres de services régionaux

Le concept d'Accès Î.-P.-É. est un outil important pour le renforcement des collectivités. La prestation de services à guichet unique présente les avantages suivants pour les collectivités :

- faire le lien entre les collectivités et toute une gamme de services gouvernementaux;
- rendre accessibles les services offerts par les divers paliers de gouvernement;
- favoriser l'usage des services gouvernementaux;
- éliminer les formalités administratives qui nuisent au développement socio-économique;
- garder les gens dans leur collectivité et attirer les investissement dans ces dites collectivités;
- offrir un centre de développement communautaire.

Au cours de l'exercice financier de 1998-1999, le ministère du Développement a poursuivi son projet pilote à Summerside, embauché un directeur pour l'agrandissement du réseau Accès Î.-P.-É. vers de nouvelles régions et dans de nouveaux sites dont la bibliothèque publique de Morell, qui a ouvert ses portes à la fin de l'exercice financier. D'ici la fin de l'exercice financier de 1999-2000, neuf nouveaux sites d'Accès Î.-P.-É. auront ouverts leurs portes.

Développement communautaire et de la main-d'oeuvre

Le rôle principal de la Division est de coordonner le développement communautaire avec l'appui d'un conseil de développement communautaire et de gérer l'Entente fédérale-provinciale sur le développement du marché du travail. En outre, la Division s'occupe de la gestion et de la prestation d'une gamme de programmes et services pour appuyer les

petites entreprises et les artisans, l'entrepreneuriat, la stimulation de l'emploi et le développement communautaire. Enfin, la Division prend part aux projets de planification et d'élaboration de politiques. Pour s'acquitter de son mandat, la Division poursuit les objectifs suivants :

- appuyer le développement communautaire local;
- favoriser et appuyer les projets régionaux de développement économique;
- favoriser la création d'emploi locale en coopération avec les groupes locaux de développement économique;
- assurer la mise en oeuvre efficace des programmes de la Division par la gestion et la coordination de leurs mandats;
- vérifier la disponibilité des programmes et des services de la Division à l'échelle de la province.

Entente de coopération pour le développement industriel

En 1995-1996, les six accords de coopération de la province ont été regroupés, faisant passer du même coup le nombre de programmes de soixante à huit. La nouvelle gamme de programmes vise le financement pour l'infrastructure, le développement de produits touristiques, les occasions stratégiques, le développement de micro-entreprises, le commerce, la prospection, la formation et le développement économique communautaire. La valeur totale de l'entente finale est de 17 480 795 $ et le tout est cofinancé par les gouvernements fédéral et provincial à raison de 70 % et de 30 % respectivement. L'entente a pris fin le 31 mars 1999.

Entente de coopération sur le développement économique régional

Le 16 janvier 1997, les gouvernements fédéral et provincial ont signé un nouveau plan quinquennal, l'Entente de coopération Canada/Île-du-Prince-Édouard sur le développement économique régional. Cet accord vise à appuyer les projets de développement économique de la province dans divers domaines stratégiques. La nouvelle entente regroupe aussi les étapes finales de l'Entente de coopération Canada/Île-du-Prince-Édouard sur la planification et le développement des ressources primaires ainsi que certains des programmes de l'Entente de coopération sur le développement industriel.

Voici une brève description des différents programmes gérés par le ministère du Développement :

- Infrastructure stratégique - appuyer la mise en place d'infrastructure industrielle, technologique et informatique telles des usines d'épuration des eaux usées, des centrales électriques triphasées et des technologies de l'information.

- Infrastructure stratégique liée au tourisme - appuyer l'exploitation et la promotion de nouveaux types de tourisme florissants, y compris les activités touristiques de basse saison telles l'écotourisme, la randonnée, le golf, le kayak de mer, la motoneige et les activités spéciales.

- Développement stratégique de l'appui à l'apprentissage - appuyer l'enseignement et la formation pour contribuer au développement des industries basées sur le savoir, de la gestion et de l'entrepreneuriat et tenter d'élaborer de nouveaux produits et services technologiques utiles au commerce.

- Développement économique communautaire - appuyer les organismes de développement économique rural pour les aider à s'acquitter de leur mandat.

- Développement du commerce extérieur et de la prospection - appuyer la prospection de nouveaux marchés et favoriser l'implantation de nouvelles entreprises ou l'expansion d'entreprises existantes à l'Î.-P.-É.

Politiques et planification

La Division des politiques et de la planification fournit des services d'appui au personnel du Ministère au plan de la planification et de l'élaboration de politiques ainsi que des services de soutien informatique, y compris la conception de systèmes.

La Division gère le site d'information primé de l'Île-du-Prince-Édouard voué à la promotion de l'Î.-P.-É. comme d'un endroit à visiter et où faire des affaires ainsi qu'à la prestation de renseignements aux Insulaires et aux usagers d'Internet. Le site Web de la province a remporté le prix national de Penton Media dans le cadre du programme intitulé *Changing the Way People Play*. L'Î.-P.-É. a été la première province canadienne a offrir aux internautes un accès audio en direct aux procédures de l'Assemblée législative et un système de cartes géographiques interactives.

Énergie et minéraux

La Division de l'énergie et des minéraux est responsable de l'élaboration et de la mise en vigueur de la politique énergétique du gouvernement provincial. La Section de l'énergie gère des programmes tel le Programme de gestion ingénieuse de l'énergie en vertu duquel des brochures sur la conservation énergétique sont distribuées et des ateliers et des vérifications du rendement énergétique sont offerts.

Au printemps 1999, le gouvernement a déposé deux projets de loi portant sur la question de l'énergie. La *Natural Gas Distribution Act* (Loi sur la distribution du gaz naturel) prévoit le cadre législatif et réglementaire de la distribution du gaz naturel dans la province.

Le projet de loi 35, *An Act to Amend the Oil and Natural Gas Act* (Loi modifiant la Loi sur le pétrole et le gaz naturel), prévoit des modifications à la méthode d'attribution de concessions pétrolières et de gaz naturel pour promouvoir une exploration plus rigoureuse des ressources d'hydrocarbure de la province. Le projet de loi établit aussi les prémisses pour l'adoption, par l'entremise de règlements, d'une méthode de pointe pour l'évaluation et la compilation des titulaires de concessions.

D'autre part, la Division réglemente et favorise l'exploration pour les minéraux et le gaz naturel et 13 permis ont été renouvelés. En outre, une base de données sur l'énergie est utilisée pour évaluer l'offre, la demande et le coût des ressources énergétiques ou pétrolifères utilisées dans la province. Le programme *EnerPool* démontre toujours le potentiel de conservation énergétique du covoiturage.

ACCESS PEI

THE REGIONAL SERVICES CENTRES AND ACCESS PEI

Responsibility for the Regional Services Centres transferred to the Department of Development from the Department of Community Services and Attorney General in mid-summer 1998. The Regional Services Centres were founded in the early 1970's in Summerside, Wellington, Tignish, O'Leary, Montague and Souris. A significant advance in government service delivery for the time, the Regional Services Centres offered a broad range of services to the public through line department staff housed in one facility.

In 1998, the Regional Services Centres began the transition to become Access PEI Centres. The Access PEI concept arose from the public consultations of the Community Consultative Committee "Red Tape Review", which recommended, among other things, that Government implement "one-stop shopping" to enhance the quality of the services it provides to the public. A pilot Access PEI Centre had opened in Summerside in March of 1998, to positive public response: 94% of respondents to a customer satisfaction survey were satisfied or very satisfied with the service received.

At Access PEI, at one window, customers can pay property taxes, register for sales tax, renew their driving licence, get a marriage licence or a fishing licence (or a host of other licences), apply for a government job or get information about a variety of services. With cross training, the number of service providers for any particular service doubled or tripled, reducing or eliminating waiting time for service. Cross training also permits expansion of services in French across the Island.

The Access PEI concept is an important tool to strengthen communities. Multi-level, single window service delivery in local communities

- connects the community to a range of government services;
- makes government services at all levels accessible;
- facilitates successful efforts to utilize government services;
- eliminates red-tape barriers to business and social development;
- keeps people in home communities and encourages investment in those communities;
- provides a centre for community development efforts.

During the 1998 fiscal year, the Department of Development continued with the Summerside pilot, hired a Director to lead the roll-out of the Access PEI concept to new sites and laid plans for expansion to new service areas and new sites, including the Morell Public Library, which opened just at the end of the fiscal year. It is anticipated that there will be nine Access PEI sites in place by the end of the 1999/2000 fiscal year.

COMMUNITY AND LABOUR DEVELOPMENT

The primary role of the Division is coordination of a community based development process with support from a Community Development Bureau and the management of a Federal/Provincial Labour Market Development Agreement. In addition, the Division manages and delivers a variety of programs and services in support of small business, craft development, entrepreneurship, employment development and community development. The Division also participates in related departmental policy and planning initiatives to fulfil this role. The major objectives of the Division in fulfilling this mandate include the following:

- support for community based development at the local level;
- encouragement and assistance for regional economic development initiatives;
- support for community based job creation in cooperation with local community economic development groups;
- management, administration, and coordination of Division policy and program mandates to ensure their implementation in a timely and efficient manner; and,
- assurance that the benefits of the Division's programs and services are available throughout Prince Edward Island.

Some of the activities undertaken by the Community and Labour Development Division included the following:

- establishment of a Community Development Bureau to coordinate the Province's participation in community development throughout Prince Edward Island;
- establishment of a Senior Management Committee to oversee the implementation of the Canada/PEI Labour Market Development Agreement;
- management of departmental programs which provide operational support and capital contributions to regional community economic development organizations and projects;
- promotion of entrepreneurship and small business;
- participation in departmental initiatives relating to policy or program development and evaluation as appropriate;
- management of Small Business Statistics Database;

- representation on various committees on behalf of the department/province relating to division/government priorities;
- sponsorship and participation in Atlantic Canada Craft Trade Show.

PROGRAM ACTIVITY 1998/99

Craft Development Program

The objective of the Craft Development Program is to support Island craft producers to create continuing jobs and increase income for craftspeople across the province through craft development projects. Twenty-one applications were approved for a total of $18,468 to expand and diversify the production of quality crafts and gifts in response to existing market demand, to exploit new market opportunities, craft training and, generally, to promote crafts as an industry.

Craft Industry Program

This program provided financial assistance to craft industry and related organizations in the amount of $27,300. In addition, the Division participated, in partnership with all Atlantic provinces, in the Atlantic Craft Trade Show. In the spring show, there were 24 Island wholesale exhibitors and Prince Edward Island's share of costs amounted to $6,854.

As well, the program assisted 75 craftspeople with 4 training courses including wholesaling, glazing, colours and trends and retail craft business with financial assistance in the amount of $17,252.

Regional Development Support Program

This program assisted community-based economic development organizations to develop and implement capital projects in various locations across PEI. A number of applications were submitted to the division and received assistance during the year. The following indicates some of the major groups/organizations which received capital assistance: Tignish Historic Preservation Foundation, Le Village at Mont Carmel, Kensington Area Recreation Association, Active Communities Inc., Northumberland Community Development Corporation, and Wood Islands and Area Development Corporation. Tignish Initiatives Corporation received development planning assistance while St. Peters Development Corporation, Cardigan Fish Hatchery, and St. Theresa Development Corporation received operational and/or restructuring assistance. Several other groups received assistance for professional fees such as surveys and audits.

In all, the program approved 26 development projects involving a budget of approximately $417,000.

SPECIAL INITIATIVES

During the fiscal year the Division participated in a limited number of special initiatives that are outside the normal responsibilities of program delivery. These included:

- **Transitional Jobs Fund** - The Transitional Jobs Fund is a federal program announced in July 1996 in conjunction with Employment Insurance Reform which supports activities that create long term sustainable employment. Human Resource Development Canada manages the program but the Province must provide concurrence on each application prior to the request being approved. The Community and Labour Development Division participated in the review of proposals submitted under this program and provincial concurrence was granted on 20 applications during the fiscal year involving approximately $3,097,000.

- **Community Development Bureau** - The Division was instrumental in establishing the Community Development Bureau comprised of Department of Development, Department of Health and Social Services, Department of Education and Department of Technology and Environment represented by their respective Ministers. The Bureau will help rationalize and focus the Province's participation in community based development and strengthen Island communities with the participation of local volunteers and representative organizations.

- **Community Development** - The Province, in cooperation with the Atlantic Canada Opportunities Agency through the Canada/PEI Regional Economic Development Agreement, provided financial assistance to support the ongoing requirements of four community-based development corporations – Western Development Corporation, Baie Acadian Development Corporation, Central Development Corporation and Active Communities Inc. The boards of directors of these corporations are comprised of community volunteers who work closely with the communities and organizations in their areas to improve the local economy and create jobs.

- **Educational Support Strategic Development** - This component allowed for financial contributions to institutions and organizations in support of specific projects that further small business education and entrepreneurship. The University of Prince Edward Island's Business School received assistance for its fourth year business plan portfolios. Junior Achievement of P.E.I. received support for various entrepreneurship programming including the Business Hall of Fame. The total contribution was $75,000.

Program Coordination

The Program Coordination function of the Ministry for the 1998/99 fiscal year was dedicated, for the most part, to the co-management of the Canada-PEI Labour Market Development Agreement. Some of these functions included:

- Coordination and direction of activities surrounding co-management of the Canada-PEI Labour Market Development Agreement.

- On behalf of the lead Ministry and Executive Council, participated in the Forum of Labour Market Ministers representing the Province at a number of Federal/Provincial/Territorial meetings.

- Prepared reports, Executive Council Memoranda, and presentations on behalf of the Minister and the Deputy.

Canada-PEI Labour Market Development Agreement

On April 27, 1997, the Government of Prince Edward Island, as represented by the Minister of Economic Development and Tourism, and the Government of Canada, as represented by the Minister of Employment, signed the Canada - PEI Labour Market Development Agreement. This agreement defines a co-management process that oversees the active labour market programs as funded through employment benefits and support measures which are mandated by the Federal Employment Insurance Act.

The Province and Canada work in concert to design, manage, and evaluate labour market programs within the parameters defined in the federal legislation. The Federal Government, through Human Resources Development Canada, delivers these programs and retains sole responsibility for the delivery of insurance benefits under Part 1 of the Employment Insurance Act.

Forum of Labour Market Ministers

The National Forum of Labour Market Ministers is a body designed to build federal/provincial/territorial commitment to develop and maintain an integrated, effective, and efficient labour market. One of the Forum's objectives is consensual and collaborative approaches to decision making in national labour market matters.

The labour market is a place where social and economic policy interact. Canada's labour market environment is experiencing rapid social, technological, and economic change. It is vital that Island issues such as our seasonal work force be credited as a crucial part of our national resource economy and policies effecting these issues be socially as well as economically sound.

The Division worked with Executive Council to ensure the Province has strong representation in national discussions on strategic long-term policies and priorities surrounding labour market challenges.

COOPERATION AGREEMENTS

Canada/Prince Edward Island Cooperation Agreement on Industrial Development (consolidated)

On September 21, 1995, the Federal Government and the Province signed an agreement which consolidated six cooperation agreements (Industrial Development; Urban Economic Development; Human Resource Development; Rural Economic Development; Strategic Technology; Market Development) into one consolidated agreement entitled the *Canada/Prince Edward Island Cooperation Agreement on Industrial Development (consolidated)*. The combined value of the consolidated agreement was $17,480,795 and was cost-shared 70/30. The agreement expired on March 31, 1999.

The primary purpose for consolidating the agreements was to improve client service and to harmonize financial and administrative procedures. The new consolidated agreement reduced approximately 60 program lines to eight and has replaced six management committees with one committee.

The new agreement comprises eight programs and the following is a brief description of each program.

- **Infrastructure** invests in three phase power, telecommunications and infrastructure that lay the foundation for future economic development.

- **Tourism Product Development** invests in the development of tourism products. It is not available to the private sector for application since ACOA's Action Program provides funding to private sector businesses in the tourism industry. This program is now funded under the Canada/PEI Regional Economic Development Agreement (REDA).

- **Strategic Opportunities** provides a flexible means for government to fund large worthwhile economic development projects which include the aerospace industry.

- **Micro Business Development** invests in the establishment, expansion or modernization of a business. Funding will also be provided for entrepreneurship awareness.

- **Market and Trade** shares the risk with businesses in marketing their products. Funding will not be provided for the ongoing costs of doing business.

- **Prospecting** provides funds for government to prospect private sector firms both on and off Prince Edward Island. This program is now funded under the

Canada/PEI Regional Economic Development Agreement (REDA).

- **Training** provides funding for training initiatives and the establishment of human resource development infrastructure. This program is carefully coordinated with Human Resource Development Canada to ensure that training efforts are fully harmonized.

- **Community Economic Development** invests in regional economic development organizations as well as strategic initiatives that will develop the rural economy. This program is now funded under the Canada/PEI Regional Economic Development Agreement (REDA) and is delivered by the Atlantic Canada Opportunities Agency.

The federal/provincial agreement had insufficient funds remaining in the agreement to fund new projects for the final year of the agreement. The final date for project approval would have been March 31, 1999 with a final payout date of March 31, 2000.

1. Infrastructure Program - No new projects were approved under this program. The program had insufficient funds to entertain new applications. Non commercial type projects are now funded under Canada/PEI Regional Economic Development Agreement (REDA).

2. Tourism Product Development - This program is now funded under the Canada/PEI Regional Economic Development Agreement (REDA). This program is delivered by the Dept. of Fisheries and Tourism. Expenditures are paid through the Department of Development

3. Strategic Opportunities - No new projects were approved under this program. The program had insufficient funds to entertain any new proposals. Enterprise PEI has put in place a program similar to the Strategic Opportunities Program to assist businesses to establish or expand.

4. Micro Business Development - No new projects were approved under this program. The program had insufficient funds to entertain any new applications. This program is now funded through provincial funds and is delivered by Enterprise PEI.

5. Market and Trade - No new projects were approved under this program. The program had insufficient funds to entertain any new applications. This program is now funded through Provincial funds and is delivered by Enterprise PEI.

6. Prospecting - This program is now funded under the Canada/PEI Regional Economic Development Agreement (REDA).

7. Training - Projects that were non-commercial activities, i.e., Junior Achievement, PEI Science Fair, Quality Management are now funded under the Canada/PEI

Regional Economic Development Agreement (REDA). Training to the private sector is covered by the Canada/PEI Labour Market Development Agreement (LMDA) (effective April 1997)

8. Community Economic Development - This program is now funded under the Canada/PEI Regional Economic Development Agreement (REDA).

In the latter part of fiscal year 1995/96, the Canada/PEI Cooperation Agreement on Industrial Development (consolidated) was amended to include a new program entitled *Eastern Kings Economic Redevelopment*. A total commitment of $25 million ($17.5 million federal and $7.5 provincial) was provided to support critical economic infrastructure required for the Souris Food Park initiative (agri-food industrial park) in Souris and also support through the program for small economic development initiative in Eastern Kings.

The Federal Government through the Atlantic Canada Opportunities Agency were responsible for direct delivery of their $17.5 million and Enterprise PEI on behalf of the Province was responsible for direct delivery of $7.5 million.

The Canada-Prince Edward Island Agreement on Regional Economic Development

On January 16, 1997, the Federal Government and the Province signed a new five-year plan (1996-2001), *The Canada-Prince Edward Island Agreement on Regional Economic Development*. This agreement is designed to support economic development activities in the Province in a wide range of strategically important areas. It also consolidates the final phases of the existing *Canada/PEI Cooperation Agreement on Primary Resource Development and the Planning Agreement* into one entity.

Activities/expenditures under the Planning Agreement are reported under Executive Council and Primary Resource Development Agreement activities/expenditures are reported in the Annual Reports of the Departments of Agriculture and Forestry and the Department of Fisheries and Tourism.

The specific objectives of the agreement are as follows:

- Foster harmonization and integration of federal and provincial economic development efforts in the province.
- Encourage cooperation and strategic alliances among stakeholders in the economy of the province.
- Position the economy to exploit export development and import substitution opportunities to enhance job and wealth creation.
- Expand the competitive capabilities of the province.
- Provide more and better opportunities for private sector investment and

entrepreneurship by establishing essential or critical infrastructure.

- Advocate public and private sector cooperation in order to maximize the return on public funds invested - leading to self-sustaining private sector opportunities.

- Contribute to the development of information and innovative technologies in the province.

- Ensure that economic development programming in the province complements, not duplicates, other federal and provincial programming.

The following is a brief description of the programs under the authority of the Department of Development.

- **Strategic Infrastructure** - supports industrial, technological and informatics/software development infrastructure, such as waste water treatment facilities, three-phase power installation, and information technologies.

- **Tourism-Related Strategic Infrastructure** - support the development and promotion of new, and economically promising types of tourism, including those that extend the season, such as "green tourism" (ecological tours, Rails-to-Trails hiking, and golf), soft adventures (sea kayaking, and snowmobiling), and special events.

- **Educational Support Strategic Development** - support education and training that enhance the development of knowledge-based industries; management and entrepreneurship training and development; and works to bring new technology products and services to commercial application.

- **Community Economic Development** - support recently consolidated rural economic development organizations in the province, enabling them to fulfil their mandates. The program also provides assistance to community-based economic development projects.

- **Export Trade Development and Development Prospecting** - supports new market and trade-related identification, entry and expansion for businesses in the province.

The federal/provincial agreement funded the following activities during fiscal year 1998/99

1. Strategic Infrastructure - A total of fourteen applications were approved under the program for a total expenditure of $1,928,018. Projects approved included several three/phase power installation projects, one 3-phase power study, capital improvement to the Canada Games Trade Centre complex to host large trade

shows, capital infrastructure (roads & power) for Phase I of the Brudenell and Crowbush Resort development projects, two industrial park infrastructure studies and a natural gas pipeline study.

2. Tourism-Related Strategic Infrastructure - A total of thirty applications were approved under the Tourism program for a total expenditure of $800,428. Projects included; Bridgefest '98; cruise ship marketing; Festival and Events PEI; Georgetown Regatta; golf marketing; Indian River Festival; International World Dance Festival; Museum & Heritage marketing; provincial park upgrades; Quality Renewal Program; Scott Tournament of Hearts; Skins Game; support to TIAPEI; Sport PEI and the Island Theatre Promotion

3. Educational Support Strategic Development - A total of eight projects were approved under this program for a total expenditure of approximately $3,361,26. Projects included the Knowledge Economy Partnership, which approved 20 projects; Prince Edward Island Business Hall of Fame; continuous funding to the Canadian Aquaculture Initiative; capital funding to assist in the construction of the new Aviation Institute at Slemon Park and the Atlantic Canada Welding and Fabrication Institute at Georgetown; Junior Achievement of PEI; UPEI School of Business policy projects, and the PEI Science Fair.

4. Community Economic Development - This program is directly delivered by the Atlantic Canada Opportunities Agency (ACOA) and all payments to the applicant under this program are made by ACOA. This program provides core funding to the four development corporations in the province, namely; (1) Baie Acadienne Development Corp. (2) Western Development Corp. (3) Active Communities Inc. (formerly known as Opportunities East Inc.) (4) Central Development Corp. This program also provides seed money for community-based projects. Total expenditures under this program for FY 1998/99 was approximately $694,632.

5. Export Trade Development and Development Prospecting - a total of twelve new projects were approved under this program for a total approved expenditure of $319,423. Projects included funding for the PEI Asian Trade Office; aerospace prospecting initiatives; PEI Potato Technology/communication prospecting initiatives; seafood trade shows and incoming Trade Missions.

It should be noted that in the latter part of fiscal year 1998/99, the Canada/PEI Regional Economic Development Agreement was amended to increase the level of funding by $4.750 million to the Educational Support Strategic Development Program.

ENERGY AND MINERALS

The Energy and Minerals Section is responsible for the Provincial Government's development and implementation of energy policy. This mandate includes evaluating energy policies, technologies and infrastructure for PEI; providing technical expertise to the province's industrial sector in regards to energy matters; monitoring energy supply, demand and cost; and encouraging and administering the exploration for minerals, oil and gas within provincial lands.

Legislation that the Energy and Minerals Section is responsible for include the *Maritime Electric Company Limited Regulation Act, Electric Power and Telephone Act, Energy-Efficient Appliances Act, Oil and Natural Gas Act, Mineral Resources Act, Petroleum Products Act* and *Natural Gas Distribution Act.*

$mart Energy Management Program

This Program offers an advisory service, including comprehensive energy audits, to Island manufacturers and processors to improve the energy-efficiency of their facilities. Since the workshops were developed, approximately five years ago, 83 of the estimated 100 Island manufacturers and processors have participated in at least one of either the Electrical Energy-Efficiency Workshop (PowerWise), Thermal Energy-Efficiency Workshop or Energy-Efficient Refrigeration Workshop. Over the past five years, the $MART ENERGY MANAGEMENT PROGRAM has identified over 2,000,000 kilowatt-hours in electrical savings and 1,000,000 litres of #2 fuel oil.

Oil and Natural Gas Exploration

The exploration of mineral resources and oil and natural gas is administered and regulated by the Energy and Minerals Section. Presently, there are thirteen oil and natural gas permits assigned to four exploration companies. This represents more than 400,000 hectares (1,000,000 acres) of PEI land under exploration for this resource.

Regulatory Matters

With the development of the Sable Offshore Energy Project (SOEP) and the subsequent construction of the Maritimes & Northeast Pipeline (M&NP), natural gas will be available, for the first time, to several Maritime communities. The Energy and Minerals Section has been actively pursuing access to Sable Island natural gas. This has required monitoring of the regulatory process and intervening at National Energy Board (NEB) hearings in New Brunswick and Nova Scotia.

Staff of the Energy and Minerals Section intervened at the Joint Review Panel for the SOEP and M&NP projects, as well as the hearing for the Point Tupper, Nova Scotia lateral. It is the intention of the province to intervene at future Maritime lateral hearings.

Legislative Initiatives

Government introduced two energy-related bills in the Spring 1999 sitting of the Provincial Legislature. The *Natural Gas Distribution Act* would provide the regulatory framework for natural gas distribution in the province.

Bill No. 35, *An Act to Amend the Oil and Natural Act* included changes to the method of assigning oil and natural gas permits and leases that will promote more diligent exploration activity for hydrocarbon resources in the province. The Bill also provided the foundation for adopting, through regulations, an up to date method of surveying and recording holders' rights.

PEI EnerPool Program

The EnerPool Program, initiated in 1978, continues to demonstrate the potential for energy conservation through ride-sharing transportation. Routes from Souris and Summerside provide weekday transportation to and from Charlottetown.

Energy Database

An Energy Database is maintained by the section to serve as a resource for preparation of reports on energy and environmental issues. Supply, demand and cost of energy on Prince Edward Island are complied for the database.

Intergovernmental Committees

Section staff represent the province on a number of intergovernmental committees as part of PEI's responsibility as participants in the Council of Energy Ministers and the Joint Management of Canadian Energy and Environment Ministers. This included representation to the National Implementation Strategy on Climate Change through the National Air Issues Coordinating Committee - Climate Change (NAICC-CC.) The section also provide the provincial co-chair for National Air Issues Coordinating Committee - "A" (Other Air Issues.)

The province is represented by the Energy and Minerals Section on the Electricity Reliability Task Force and the Northeast International Committee on Energy.

FINANCE AND ADMINISTRATION

Finance & Administration provides support services to the operating Divisions of the Department. Major areas of responsibility include:

- Budget preparation
- Expenditure monitoring and forecasting
- Purchasing
- Invoice and expense claim processing
- Staffing
- Classification
- Payroll
- Staff development
- Other employee-related programs

Departmental Staff Complement

Permanent

On March 31, 1999, the Department had 42 permanent full-time equivalent positions. The following is a breakdown of these positions:

Department Management	10
Policy and Planning	3
Energy Development	4
Access PEI/Regional Services Centres	18
Community and Labour Market Development	6
Regional Economic Development Agreement	1

Casual

Approximately 15 employees were hired on a casual basis, primarily in Access PEI and in Policy and Planning for the Internet Information Centre.

IMMIGRATION, INVESTMENT AND TRADE POLICY

The role of the Division is to develop, coordinate and implement policy in the areas of immigration, investment and trade within the Department. The Division is also responsible for the operation and management of Island Investment Development Inc. (IIDI).

The Immigration, Investment and Trade Policy Division covers a wide range of responsibilities which support departmental economic development objectives. These responsibilities include:

IMMIGRATION

- Implement and manage the Federal Government's Business Immigration Program on PEI
- Manage and administer Island Investment Development Inc. (IIDI) (the Island Funds)
- Manage and operate the Prince Edward Island Century 2000 Fund
- Coordinate PEI's response to special refugees humanitarian efforts brought forward by Canada
- Develop immigration initiatives with Federal Citizenship and Immigration Canada that complements PEI's economic immigration policies and objectives

TRADE

- Oversee the implementation and monitoring of the Atlantic Procurement Agreement designed to reduce interprovincial trade barriers
- Represent Prince Edward Island as the Internal Trade Representative in overseeing and coordinating cross departmental input to issues raised under the various chapters of the Internal Trade Agreement between Canada and the Provinces/Territories
- Advise government departments on Regional, National and International Trade Policy Issues
- Monitor international agreements and bring forward the Prince Edward Island Government's position when required in forming a Canadian position

The Division is responsible for the immigration policy area and also for administering the Federal Government Business Immigration Program, including the management and operation of Island Investment Development Inc. (Island Funds) and the Prince Edward Island Century 2000 Fund. The Division is also responsible for other areas of immigration policies which include resettlement programs, humanitarian issues regarding refugees, and the new Federal Immigration Policy Levels and Issues.

The Business Immigration Program consists of three components: Investor,

Entrepreneur and Self-Employed. The Investor Program is accessed by Island Investment Development Inc. whereby immigrant investors place money in one of our Island Funds in exchange for a Canadian business visa. The money in turn is loaned at a reduced interest rate to Island businesses to undertake projects that are of significant economic benefit to the Province based on established loan criteria.

During the past year, IIDI (the Island Funds) had its most successful year by raising approximately $50 million resulting in the creation of a significant number of full-time and part-time jobs on Prince Edward Island by providing much needed risk capital funds to Island businesses. On March 31, 1999, this program ended and has been replaced by a national allocation program called the Canada Fund. To access this fund, Prince Edward Island has formed a separate fund called the Prince Edward Island Century 2000 Fund.

The Federal/Provincial Premiers' Team Canada missions have made great strides in making our funds known throughout the world as well as aggressive marketing by our officials throughout China and South America by participating in semi-annual Federal/Provincial missions to South America, Hong Kong, and mainland China.

In the past twelve months, the Division has been proactive in business immigration promotion attracting investors to the Island Funds. Through these promotions, the Division was able to meet with over 50 business immigrants intending to relocate to the Province and the Division has arranged for a number of these potential entrepreneurs to make exploratory visits to Prince Edward Island. These business immigrants are typically small business entrepreneurs wishing to relocate and find a better quality of life for their families. They recognize that doing business now is less location sensitive than it was in the past; therefore, Prince Edward Island's high quality of life becomes a great departmental promotional strategy tool for attracting business immigrants contemplating doing business in Canada and the Division has maximized this attribute through its promotional activities.

The Division has been involved in discussions with Federal Citizenship and Immigration Canada officials on new policy initiatives announced by the Government of Canada in January, 1999. There is an attempt by the Federal Government to streamline Immigration Policy and to devolve more policy roles to the Province. Prince Edward Island has been particularly active in the business immigration policy areas as well as refugee and resettlement policies.

Complementary to immigration activities is the role the Division plays in trade policy for Prince Edward Island. Prince Edward Island does at least $1 million worth of business in 60 countries or more and, therefore, is highly dependant on trade with other countries. Trade barriers that hinder Island companies from doing business and the existence of a level playing field are essential to expanding trade markets which will result in Prince Edward Island's economic growth as a Province.

The Division has the responsibility for the implementation and monitoring the Atlantic Procurement Agreement which is designed to reduce interprovincial trade barriers in

the Atlantic Region. This Agreement has been in place for seven years and has enabled the Maritime Provinces to develop a Maritime purchasing authority to bulk purchase numerous items such as school buses which has been financially beneficial to Prince Edward Island in the procurement of these items.

The Division is also responsible for overseeing the Internal Trade Agreement which was signed in 1994 to facilitate and reduce barriers to Interprovincial and Territorial Trade. The Division Director is the Internal Trade Representative for this committee. The Agreement has eight components and the Division has developed and implemented policies in coordination with other appropriate departments within government. This year has brought increased activity in the investment and procurement areas and more recently in Agriculture and Forestry. The Internal Trade Agreement will have an impact on all province's trade practices within Canada in future years.

The Division has been actively involved with International Trade Policy, as Prince Edward Island trade interests are negotiated by the Division as part of the Canadian position involving the following agreements:

World Trade Organizations (WTO)
North American Free Trade Agreement (NAFTA)
Free Trade Agreement with the Americas (FTAA)
Canada/Chile Agreement

International trade is becoming more important and complex as Canada and Prince Edward Island in particular move further towards a global economy. The Division is responsible for coordinating and ensuring Prince Edward Island's policy objectives will be included in the WTO Seattle Round of Trade meetings. The Division is also responsible for defining and carrying forward Prince Edward Island's policies initiative to Federal officials for inclusion in this WTO round of table of discussion. The Division has been extensively involved in several meetings which have taken place during the year to prepare for Prince Edward Island's input into this process.

POLICY AND PLANNING

The Policy and Planning Division is a resource and support for the Department's other divisions. The overall responsibilities of the Division are as follows:

- management of strategic policy and program areas including computer support and labour market analysis
- analysis of policy issues and provision of advice to Senior Management on a variety of issues,
- preparation of material for Minister and Deputy Minister,
- development of proposals,
- strategic planning,
- coordination of Departmental input and responses,
- Internet Information Centre,
- preparation of multimedia presentations and
- program evaluation.

Internet Information Centre

The Division worked with Digital Island, a private sector company, to develop the Province of PEI's Internet Information Centre. The objectives of the Internet Information Centre are to:

- promote PEI as a place to do business,
- promote PEI as a place to visit and
- provide information about Prince Edward Island to Islanders and Internet users alike.

The intent for 1999-2000 is to continue to build the Internet Information Centre site to include as much information about PEI as possible. The Internet is a cost-effective means of distributing information and promoting PEI. The Province's website received a national award from Penton Media for "changing the way people play".

The Director chairs an interdepartmental committee that works together to develop the content at the Internet site on behalf of the Province. The information on the Internet about Prince Edward Island has been growing steadily. The Speech from the Throne and the Budget Speech were put on-line while the speeches were being delivered in the House. PEI was the first province in Canada to provide live Real Audio coverage of the proceedings in the Legislature. Internet users with the appropriate hardware and software can listen live to the proceedings.

PEI is the first province in Canada to offer comprehensive interactive mapping capabilities. This allows users with the appropriate free software to zoom in on a map of PEI and see the location of many items including accommodations, restaurants, schools and emergency facilities. In 1998-99, street names were added for the various municipalities along with many new layers of geographic information. A business guide was added to InfoPEI that provides a wealth of information about starting or running a business.

During Christmas of 1998, the Internet Information Centre enabled thousands of Internet users to send Christmas cards to other Internet users around the world and this proved to be a very popular feature. As well, the web site introduced the Christmas feast contest that collected a variety of Island made products into one basket of goods that was shipped to the contest winner. The Ontario winner was picked from more than 10,000 entries in the contest.

The Province's web site now includes the Island Store which sells clothing, posters and licences plates to Internet users around the world. Products have been shipped to shoppers from Japan and the United States.

The web site also had a booth in the Information Technology Fair that was held in November. As well in February, the web site was demonstrated to tourism operators at the annual Tourism Marketing show.

The web site also ran a "Maple" Beanie Baby contest that was won by a California entrant.

Multi-Media Presentations

Multimedia presentations offer the opportunity to provide information about a project or policy issue in a visually pleasing manner. The presentations involve developing slides of information, a script that is read and attached to each slide. Music can also be added to each slide. The result is a presentation that provides detailed information about a particular subject. Slide-only presentations can also be developed which enable presenters to speak to the slides.

ECONOMIC AND SYSTEMS ANALYSIS SECTION

Coordinating Development of Information Systems

Through consultation with departmental officials, the Section updates and supervises the implementation of the Department's Information Resource Management Plan. This plan outlines current computer equipment and future information system and equipment requirements of the Department. The Section manages the local area network for the Department and provides support for department hardware and software.

During 1998-99, the Section continued to provide support to the reservation and point-of-sale systems used by three provincially-administered golf courses. The system is used to track tee time reservations for the courses and sales and inventory for the Pro Shops.

The Section managed a computerized information system for tracking program information for its clients and supported a point-of-sale package developed by the Section to be used by Brookvale Ski Park. The Section also provided on-going support to an invoicing system for tourist operators to provide one invoice for signage and Visitor Guide listing fees, as well as support for a Tourist Operator Rate Card System that was moved from a mainframe application to a micro-based application.

The Section worked on Year 2000 issues related to software applications and computer hardware.

The Section Manager acts as departmental coordinator regarding computer matters. The Section reviews and approves any user manuals developed for information systems and coordinates all Departmental computer equipment/software problems with the Province's Supply and Services Division as well as with the vendors.

Economic Analysis

The Section uses existing data sources such as Statistics Canada to analyse economic indicators that may assist in the development of policy issues for the Department, or in analysing impacts of any changes to Federal Government programs, such as the Employment Insurance Program.

Labour Market Forecasting

The Economic and System Analysis Section has responsibility for liaison with the Federal Canadian Occupational Projection System (COPS) which provide estimates on labour market supply and demand for the Province and the country. This system provides information on the projected employment by occupation and post secondary enrolment levels. The Section uses this database to assist in the preparation of analytical reports and to respond to requests for information. The Section also has responsibility for liaising with

Statistics Canada, and represents the Province at the annual Statistics Canada Federal-Provincial Committee on Labour Market.

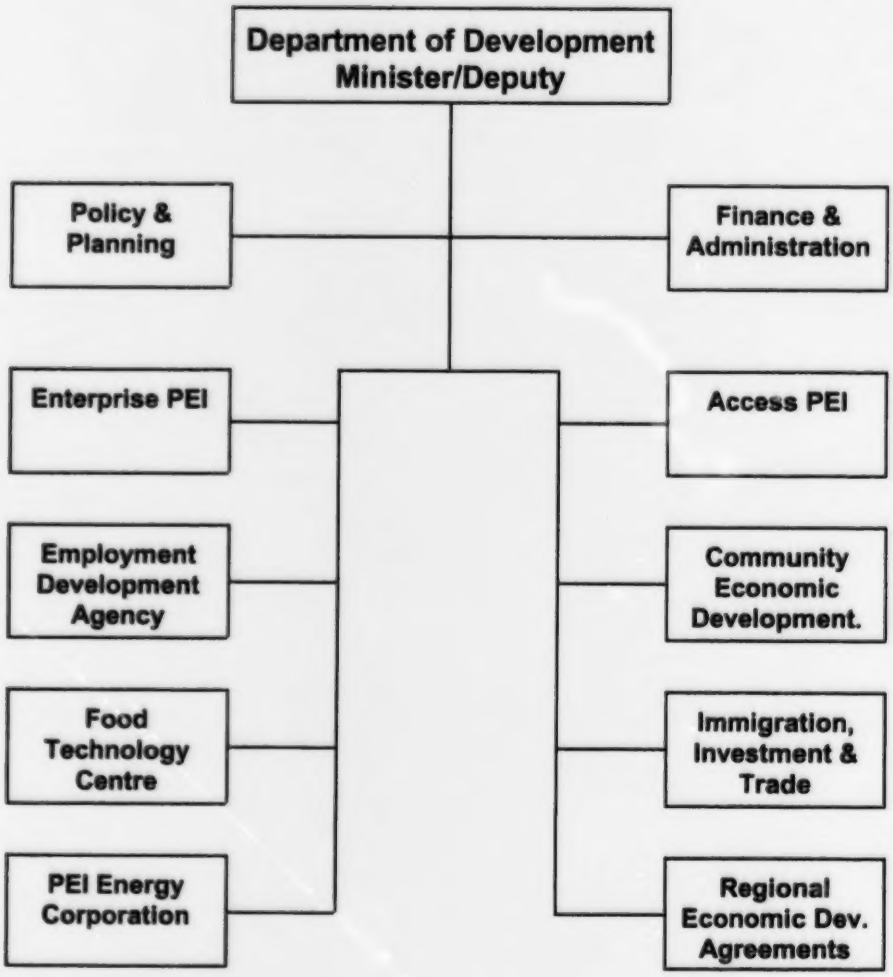
Public Requests for Information

During 1998-99, the Section responded to approximately 100 public requests for information concerning a wide range of topics such as wage rates by occupations, income levels, employment levels and unemployment rates. The Section is pleased to respond to any public requests for labour market information.

APPENDIX A

MINISTRY
ORGANIZATIONAL CHART

MARCH, 1999



APPENDIX B

LEGISLATIVE RESPONSIBILITIES
DEPARTMENT OF DEVELOPMENT

ACTS

Area Industrial Commission Act
Electric Power and Telephone Act
Employment Development Agency Act
Energy Corporation Act
Maritime Electric Company Limited Regulation Act
Mineral Resources Act
Natural Gas Distribution Act
Oil and Natural Gas Act
Petroleum Products Act

BOARDS/COMMISSIONS/AGENCIES

Acadian Purchase Trust
Canada Games Inc.
Charlottetown Area Development Corporation
Employment Development Agency
Energy Corporation
Enterprise PEI
Island Investment Development Inc.
PEI Food Technology Centre
Souris Food Park Development Corporation
Summerside Regional Development Corporation

APPENDIX C

Expenditures by Division (1)	Unaudited Actual 1998-99 $	Budget Revised 1998/99 $	Budget Estimate 1998/99 $
Departmental Management	520,488	564,800	564,800
Policy and Planning	311,138	247,600	247,600
Energy Development	343,063	454,100	454,100
Regional Services Centres/Access PEI	1,177,100	1,133,800	1,012,200
Community and Labour Market Development	767,883	740,400	740,400
Regional Economic Development Agreements	5,403,771	5,565,300	4,237,600
Total Department	**8,523,443**	**8,606,000**	**7,256,700**
Revenue	**3,288,322**	**3,369,000**	**2,871,600**

Notes:

(1) Detailed information is appended.

(2) The 1998/99 Revised Budget includes special warrants of $1,328,700, offset by $478,700 of revenue from the federal government for the Regional Economic Development Agreement, and $18,700 for Access PEI which is fully offset by revenue from the federal government under the agreement for the Promotion of Official Languages.

DEPARTMENT OF DEVELOPMENT
Expenditures by Division

	Unaudited Actual 1998/99 $	Budget Revised 1998/99 $	Budget Estimate 1998/99 $
Department Management			
Administration	6,206	6,500	6,500
Materials, Supplies, and Services	9,042	7,900	7,900
Professional and Contract Services	56,977	39,100	39,100
Salaries	391,245	459,600	459,600
Travel and Training	57,018	51,700	51,700
	520,488	564,800	564,800
Policy and Planning			
Administration	4,290	6,200	6,200
Materials, Supplies and Services	52,436	32,400	32,400
Professional and Contract Services	60,757	49,200	49,200
Salaries	188,470	153,900	153,900
Travel and Training	5,185	5,900	5,900
	311,138	247,600	247,600
Energy Development			
Administration	27,821	18,700	18,700
Equipment	461	6,200	6,200
Materials, Supplies and Services	12,079	18,700	18,700
Professional and Contract Services	110,067	206,000	206,000
Salaries	165,252	174,500	174,500
Travel and Training	27,382	30,000	30,000
	343,063	454,100	454,100
Regional Services Centres/Access PEI			
Administration	246,739	248,700	248,700
Equipment	40,800	10,800	10,800
Materials and Supplies	41,449	54,100	54,100
Professional and Contract Services	2,406	-	-
Salaries	814,923	694,900	673,300
Travel and Training	25,583	15,500	15,500
Grants	5,200	9,800	9,800
	1,177,100	1,033,800	1,012,200

DEPARTMENT OF DEVELOPMENT
Expenditures by Division

	Unaudited Actual 1998/99 $	Budget Revised 1998/99 $	Budget Estimate 1998/99 $
Community and Labour Market Development			
Administration	3,610	4,200	4,200
Materials, Supplies and Services	5,683	2,300	2,300
Professional and Contract Services	10,117	3,500	3,500
Salaries	237,544	260,700	260,700
Travel and Training	12,198	10,500	10,500
Grants	498,731	459,200	459,200
	767,883	740,400	740,400
Regional Economic Development Agreements			
Administration	6,546	2,600	2,600
Equipment	19,214	500	500
Materials, Supplies and Services	111,011	52,700	52,700
Professional and Contract Services	322,130	77,900	77,900
Salaries	53,844	51,200	51,200
Travel and Training	599	7,000	7,000
Grants	4,890,427	5,373,400	4,045,700
	5,403,771	5,565,300	4,237,600
Total Department	8,523,443	8,606,000	7,256,700